



FRANCISCO "FRANK" MORAN
MAYOR

OFFICE OF THE MAYOR
CITY OF CAMDEN
NEW JERSEY

TEL: 856-757-7200
FAX: 856-963-1841
EMAIL: MAYOR@CI.CAMDEN.NJ.US
WEBSITE: WWW.CI.CAMDEN.NJ.US

September 12, 2019

Mr. Kevin Quinn
Chairman
New Jersey Economic Development Authority
PO Box 990,
Trenton, NJ 08625-0990

Subject: NJEDA Substantially Undercounts Camden Construction Jobs Just Based on Four Projects because of its Rush to Leak an Incomplete Report Aimed at Hurting Camden Businesses and Residents

Dear Chairman Quinn:

This morning the Philadelphia Inquirer published a story based on a leaked, half-baked report prepared by your agency. Since you are either unwilling to or incapable of asking your staff for a thorough analysis, I am obliged to correct the record based on completed payroll data for five projects - American Water/Liberty Property Trust, Holtec, Subaru (just NTSC), and Camden Partners. Just these projects have produced 174 construction jobs for Camden residents or six times more than what the state reported, with more data on the way. This is in addition to the hundreds of construction and non-construction jobs created and supported by other companies receiving tax credits.

At the outset let me point to your obvious bias against the City of Camden. I have yet to see you release employment numbers, leaked or official, for any other city in the entire state. However, you and your staff have dedicated an extraordinary amount of time vilifying my great city and the companies that have chosen Camden as their home. By your staff's own admission, the memo that was leaked to the Inquirer was a snap shot of projects midway through construction and do not include all the trade unions that employed Camden residents. How does an incomplete report advance proper policy goals of the agency or the state? Objectively I think it does not; it does however advance your false political narrative that the city of Camden is not making progress. I expected more fairness and equity from a man with self-professed credentials of social consciousness and professional accomplishment. I was wrong, instead you decided to take a cheap shot at Camden.

Your incomplete and leaked memo said only 27 Camden construction jobs have been created. As you will see based on the payroll data, a total of 174 construction jobs were created for Camden residents. While we can and should do more to improve opportunities, the number is 6 times more than the number you chose to release. I was able to request this complete data and

receive it, you had the statutory authority to demand the same and did not. Instead you chose to present an incomplete data analysis.

As I said to you in my letter date August 2, 2019, Camden has made tremendous progress and many challenges still remain. Record 30-year low unemployment level is a testament to how far the city has come from the depths of fifty years of social and economic isolation. We are constantly striving to provide our residents more opportunity for education, work force training and employment. That is why with the help of two non-profits, Cooper's Ferry Partnership and Hopeworks, we launched a jobs portal where Camden residents can access almost two thousand jobs.

In same letter, I reported to you that a preliminary employment analysis conducted by Cooper's Ferry Partnership (CFP) of companies receiving Economic Opportunity Act based tax credits in Camden showed positive signs for the city and its residents. I specifically stated "CFP determines just based on the companies that responded over 4600 jobs have come to Camden and at least 1250 Camden residents are working in these entities..." These are in addition to the construction jobs. I stand by the statement because the numbers were provided by the companies receiving tax credits.

In conclusion, your position as Chairman of an agency like EDA comes with great unmatched power. I still remain optimistic that you are committed to seeing Camden prosper despite your latest attempt to sow doubt about the progress this city has made and is making. My prior invitation to visit the city and objectively look at the progress is still open. I have hope and a strong belief that the future of this city and its residents can be secured based on our collective effort to improve public safety, education and employment opportunities. We are doing just that and we are showing we can do it objectively.

Sincerely,

A handwritten signature in black ink, appearing to be 'Frank Moran', with a large loop at the start and a horizontal line extending to the right.

Hon. Francisco "Frank" Moran
Mayor
City of Camden

URBAN AFFAIRS COALITION
MONTHLY REPORT
CAMDEN WATERFRONT PROJECT
CONSTRUCTION PROJECT SUMMARY
October-18

TRADE EMPLOYMENT GOALS 10% - 20% Camden Residents and NJEDA 19% Minority, 6.9% Female

Employment as of September 30, 2018

	<u>October-18</u>		<u>September-18</u>	
		%		%
TOTAL SITE WORKFORCE HOURS	389,585.51		383,812.01	
Skilled & Labor Minority & Female				
Minority	78,147.56	20.06%	76,996.06	20.06%
Female	<u>11,123.00</u>	<u>2.86%</u>	<u>10,905.50</u>	<u>2.84%</u>
TOTAL	89,270.56	22.91%	87,901.56	22.90%
COMBINED SITE WORKFORCE & OTHERS HOURS				
Total Site Workforce Hours	389,585.51	82.07%	383,812.01	82.56%
Other Craftworkers	12,759.50	2.69%	12,759.50	2.74%
Triton Security	19,403.50	4.09%	17,759.50	3.82%
Other Workforce (Office/Cleaning/Landscape)	<u>52,972.50</u>	<u>11.16%</u>	<u>50,533.00</u>	<u>10.87%</u>
	474,721.01	100.00%	464,864.01	100.00%
CAMDEN SITE WORKFORCE & OTHERS HOURS				
Non-Minority Male Craftworkers	947.50	0.20%	947.50	0.20%
Minority Craftworkers	18,274.50	3.85%	17,968.50	3.87%
Female Craftworkers	1,149.00	0.24%	1,093.00	0.24%
Other Craftworkers	3,976.00	0.84%	3,976.00	0.86%
Triton Security	16,418.35	3.46%	15,027.27	3.23%
Other Workforce (Office/Cleaning/Landscape)	<u>10,425.00</u>	<u>2.20%</u>	<u>10,310.25</u>	<u>2.22%</u>
TOTAL CAMDEN RESIDENTS	51,190.35	10.78%	49,322.52	10.61%
TOTAL SITE WORKFORCE	<u>October-18</u>	<u>%</u>	<u>September-18</u>	<u>%</u>
Total Non-Minority Site Workforce	879	73.99%	872	74.02%
Total Minority Site Workforce	234	19.70%	233	19.78%
Total Female Site Workforce	24	2.02%	23	1.95%
Triton Security	26	2.19%	26	2.21%
Other Workforce (Office/Cleaning/Landscape)	<u>25</u>	<u>2.10%</u>	<u>24</u>	<u>2.04%</u>
Total Site Workforce and Others	1,188	100.00%	1,178	100.00%
Total New Jersey Craft Workers Residents	817	68.77%	813	69.02%
Other New Jersey Residents (Office/Security/Cleaning/Landscape)	<u>29</u>	<u>2.44%</u>	<u>29</u>	<u>2.46%</u>
Total New Jersey Residents	846	71.21%	842	71.48%

	<u>October-18</u>	<u>%</u>	<u>September-18</u>	<u>%</u>
Camden Craft Workers	45	3.79%	45	3.82%
Other Camden Residents (Office/Security/Cleaning/Landscape)	<u>29</u>	<u>2.44%</u>	<u>29</u>	<u>2.46%</u>
Total Camden Residents	74	6.23%	74	6.28%

	<u>Craft Workers</u>	<u>Hours Worked</u>	
Total Non-Minority	0	0.00	0.00%
Total Minority	5	1,229.00	0.32%
Total Female	1	<u>1,073.00</u>	<u>0.28%</u>
TOTAL	6	2,302.00	0.59%

Alejandro Irizarry	Iron Worker	163.00
Anthony Harriot	Laborer	132.00
Barry Jarvis	Iron Worker	710.50
Branden Lopez	Dock Builder	215.50
Josue Luciano	Iron Worker	8.00
* Rosa Pineiro	Iron Worker	<u>1,073.00</u>
		2,302.00

* = Female

SUBARU NSTC PROJECT

Reporting Agencies: Economic Inclusion Advisory Committee, NJEDA

PREPARED: 07-Jan-16

UPDATED: 02-Nov-18

Commitments & Projections Summary Report

PROJECT SUBCONTRACTING TOTALS

Total Subcontracting Opportunities:	\$	21,102,409.49
Non-Opportunity Deducts:	\$	(210,154.00)
Total MBE/WBE Subcontracting Opportunities:	\$	20,892,255.49

* The total from which the MBE/WBE opportunities are calculated does not include INTECH's GCs, Permits, Fees, Insurance, Bonds and Taxes. It represents all potential subcontracting dollars less any non-opportunity deductions. Mock-ups, general labor and contingency are all included in allowances and will be added to subcontracting opportunities, as purchased (assigned to trades).

INTECH REPORT (Contracting & Employment) Final 2018

PART I - MBE/WBE SUBCONTRACTING

<u>Goals</u>				<u>Commitments</u>			
MBE	20%	\$3,287,083.20		MBE	20%	\$	4,223,283.00
WBE	10%	\$2,089,225.55		WBE	14%	\$	2,926,657.30
Combined M/WBE	28%	\$4,601,916.48		Combined M/W/DSBE	34.2%	\$	7,149,940.30
<u>Achieved</u>							
MBE	20%	\$4,222,889.00		Camden County	47%	\$9,900,206	
WBE	14%	\$2,826,441.00		Camden County	2%	\$493,296	
Combined M/W/DSBE	34.0%	\$7,049,330.00					

PART II - MINORITY AND FEMALE WORKFORCE

WORKFORCE GOALS:

NJEDA Minority Workforce Hours	19%
NJEDA Female Workforce Hours	7%
City of Camden Residents	10-20%
Camden County Residents	20%

WORKFORCE ACHIEVEMENTS :

Minority Workforce Hours	21%
Female Workforce Hours	1%
Total Number Of Workers	603
Camden County Residents Hours (%)	29%
Camden County Residents	106
City of Camden Residents' Workforce Hours (%)	4%
City of Camden Residents (Count)	23

Camden zip codes: 08101, 08102, 08103, 08104, 08105, 08106, 08107, 08108, 08109, 08110

PART III - CERTIFIED PAYROLL

This is certified payroll and prevailing wage job.

Reporting Agency: NJEDA

Submission Responsibility: Lisa Ashton Mattioli / Judy Sherlock

Status: 100% complete

PART IV - ISSUES/COMMENTS: Total hours 88,867; 136 Minorities (hours 18,458), 15 Females (hours 1208), 23 Camden Residents (hours 3525)

Holtec - April 2017

CONTRACTOR	Trade	Class	Total Work Hours	Total Minority W/H	Total Women W/H	Total % of Min. W/H	Total % of Women W/H	Hours for Camden City Residents	Hours for Camden County Residents
R. E. Pierson	Operating Engineer	J	14,290.5	16	313	0.11%	2.19%	0	0
		A	576	0	8	0.00%	1.39%	0	0
	Laborer	F	40	0	0	0.00%	0.00%	0	0
		J	13,153	4,483	432	34.08%	3.28%	0	0
		A	23	0	0	0.00%	0.00%	0	0
	Dockbuilder	J	130	0	0	0.00%	0.00%	0	0
	Teamster	J	1027.75	289	0	28.12%	0.00%	0	0
	Carpenter	F	775.5	0	0	0.00%	0.00%	0	0
		J	123	0	0	0.00%	0.00%	0	0
		A	185	0	0	0.00%	0.00%	0	0
Capital Concrete Inc.	Laborer	F	497	0	0	0.00%	0.00%	0	0
		J	1,911.5	1,232.50	0	64.48%	0.00%	0	0
	Operating Engineer	J	938.5	0	0	0.00%	0.00%	0	0
	Mason	J	1,500.5	32	0	2.13%	0.00%	0	0
	Electrician	J	2,155	250	0	11.60%	0.00%	0	0
	Laborer	F	6,654	1,100	0	16.75%	0.00%	0	260.5
		J	34,470.5	10,170	2,017	29.50%	5.85%	450	371.5
		A	169.0	0	0	0.00%	0.00%	0	0
	Operating Engineer	J	30,126.5	240	772	0.80%	2.56%	0	3,375
	Pipefitter	J	16	16	0	100.00%	0.00%	0	0
Nelson B. Cooney	Teamster	J	3,716.5	2,094	0	56.34%	0.00%	1,534.50	0
	Carpenter	F	62,943	2,061	0	32.75%	0.00%	0	444.5
		J	12,023	2,057	0	17.11%	0.00%	0	262
		A	3,172	760	0	23.96%	0.00%	0	923
	Finisher	F	13	2	0	15.38%	0.00%	0	0
		J	65	8	0	12.31%	0.00%	0	211.5
		A	51	8	0	15.69%	0.00%	0	0
	Laborer	F	3,800	3,100	0	81.58%	0.00%	0	302.5
		J	8,601	6,143	1,368	71.42%	15.91%	1,429	537.5
	Mason	F	1,451	922	0	63.54%	0.00%	611.5	0
Jingoli Construction		J	1,569	641	0	40.85%	0.00%	0	0
		J	3,228	1,739	0	53.87%	0.00%	0	0
		A	924	484	0	52.38%	0.00%	0	0
	Operating Engineer	J	4,628	0	0	0.00%	0.00%	32	0
Tri-State Construction		J	12,023	2,057	0	17.11%	0.00%	0	262
		A	3,172	760	0	23.96%	0.00%	0	923
	Finisher	F	13	2	0	15.38%	0.00%	0	0
		J	65	8	0	12.31%	0.00%	0	211.5
		A	51	8	0	15.69%	0.00%	0	0
	Laborer	F	3,800	3,100	0	81.58%	0.00%	0	302.5
		J	8,601	6,143	1,368	71.42%	15.91%	1,429	537.5
	Mason	F	1,451	922	0	63.54%	0.00%	611.5	0
		J	1,569	641	0	40.85%	0.00%	0	0
		J	3,228	1,739	0	53.87%	0.00%	0	0

CONTRACTOR	Trade	Class	Total Work Hours	Total Minority W/H	Total Women W/H	Total % of Min. W/H	Total % of Women W/H	Hours for Camden City Residents	Hours for Camden County Residents
American Pile and Foundation, LL	Dockbuilder	J	29,757	3577.6	0	12.02%	0.00%	0	0
		A	2,220.5	1,571		70.75%	0.00%	0	156
	Operating Engineer	J	11,698.50	652	0	5.57%	0.00%	303.5	0
GNG Electrical	Electrician	J	12,319.5	1,432	0	11.62%	0.00%	0	32
		A	798.5	624	0	78.15%	0.00%	0	0
AC Mechanical	Mechanic	J	107	0	0	0.00%	0.00%	0	0
	Sheetmetal	J	14	0	0	0.00%	0.00%	0	0
Samuel Grossi & Sons E&R Erectors									
	Ironworker	J	33,568.50	8,081	0	24.07%	0.00%	564	807.5
Thackray Crane Rental		A	5,143	1,787	1,218	34.75%	23.68%	304	238
	Operating Engineer	J	4,375.5	0	0	0.00%	0.00%	0	0
	Operating Engineer	J	440.5	0	0	0.00%	0.00%	0	20
	Teamster	J	26.5	0	0	0.00%	0.00%	0	20
	Operating Engineer	J	3,118.5	88	88	2.82%	2.82%	0	480.5
Moretrench	Laborer	J	25	0	0	0.00%	0.00%	0	0
Amthor Steel									
Kenvil	Ironworker	J	8,048.50	1,197.50	0	14.88%	0.00%	123	363
		A	441	154	0	34.92%	0.00%	170	0
	Operating Engineer	J	469	85	0	18.12%	0.00%	0	0
Jupiter PCC, Inc.	Ironworker	J	745	79	0	10.60%	0.00%	0	0
		A	257	0	0	0.00%	0.00%	0	123
Sealant Technology	Carpenter	J	1,083	1,067	0	98.52%	0.00%	0	680
Mohawk									
Viking Erectors	Ironworker	F	3,433	0	0	0.00%	0.00%	0	0
		J	5,586	0	0	0.00%	0.00%	0	0
		A	4,286	0	0	0.00%	0.00%	0	78
C.J. Schmidt & Sons, Inc.	Operating Engineer	J	674	0	0	0.00%	0.00%	0	0
	Plumber	J	5,366	0	0	0.00%	0.00%	0	2,482
		A	1,277	520	597	40.72%	46.75%	0	1,553
Philadelphia D&M	Laborer	J	381	301	0	79.00%	0.00%	221	160
	Plasterer	J	828	42	0	5.07%	0.00%	0	0
		A	8	0	0	0.00%	0.00%	0	0
	Carpenter	F	2,491	1,933	0	77.60%	0.00%	0	280
		J	21,544.5	2,778	1,101	12.89%	5.11%	1,453	3,187
		A	4,467	881	0	19.72%	0.00%	0	32

CONTRACTOR	Trade	Class	Total Work Hours	Total Minority W/H	Total Women W/H	Total % of Min. W/H	Total % of Women W/H	Hours for Camden City Residents	Hours for Camden County Residents
	Laborer	J	2,915	2,052	606	70.39%	20.79%	505	0
		A	1,229.5	1,229.5	0	100.00%	0.00%	248	0
Meco Constructors	Operating Engineer	J	6,876.5	0	0	0.00%	0.00%	0	200
		A	170.5	0	0	0.00%	0.00%	0	0
	Mason	J	104	0	0	0.00%	0.00%	0	60
	Plumber	J	876	0	0	0.00%	0.00%	0	0
	Laborer	J	10,990	4,078	0	37.11%	0.00%	222	770
Waterproofing Systems NE, LLC	Roofing	J	1,564	655	647	41.88%	41.37%	0	81
		A	392	392	0	100.00%	0.00%	0	0
Parson Associates	Electrician	F	5,404	0	0	0.00%	0.00%	0	2,271
		J	20,202.5	625	362	3.09%	1.79%	0	1,286
		A	6,389	1,773	622	27.75%	9.74%	0	1,612
C.H. Schwerthner	Carpenter	F	1,187.50	0	0	0.00%	0.00%	0	0
		J	5,541	0	0	0.00%	0.00%	0	0
		A	32	0	0	0.00%	0.00%	0	0
	Mason	F	1,024	0	0	0.00%	0.00%	0	0
		J	319.5	28	0	8.76%	0.00%	0	0
	Operating Engineer	J	760.5	720.5	0	94.74%	0.00%	0	0
	Laborer	F	820.5	0	0	0.00%	0.00%	0	0
		J	3,158	811	0	25.68%	0.00%	0	0
Fortress Steel	Ironworker	F	1,182	822	0	69.54%	0.00%	0	0
		J	1,475	369	0	25.02%	0.00%	234	590
		A	754	105	0	13.93%	0.00%	89	8
Shelby Mechanical	Pipefitter	F	17.5	0	0	0.00%	0.00%	0	0
		J	87	0	0	0.00%	0.00%	0	0
		A	44	0	0	0.00%	0.00%	0	0
Safway Services, LLC	Carpenter	F	125	0	0	0.00%	0.00%	0	0
		J	189	0	37	0.00%	21.39%	0	0
	Ironworker	F	34	0	0	0.00%	29.60%	0	0
		J	101	0	0	0.00%	29.60%	0	0
		A	22	0	0	0.00%	29.60%	0	0
	Operating Engineer	J	1,646	1,383.5	1,383.5	84.05%	84.05%	0	0
		A	23	0	0	0.00%	0.00%	0	0
Falasca Mechanical, Inc.	Plumber	J	7,202.5	992	0	13.77%	0.00%	688	2,731
		A	1,176	0	0	0.00%	0.00%	0	0

CONTRACTOR	Trade	Class	Total Work Hours	Total Minority W/H	Total Women W/H	Total % of Min. W/H	Total % of Women W/H	Hours for Camden City Residents	Hours for Camden County Residents
Aerdux Inc.	Operating Engineer	J	40	0	0	0.00%	0.00%	0	0
	Sheetmetal	F	184	0	0	0.00%	0.00%	0	0
		J	12,133.5	0	1,451	0.00%	11.96%	0	0
		A	1055.5	0	0	0.00%	0.00%	0	0
Ray Angelini	Electrician	J	733	0	0	0.00%	0.00%	0	0
		A	354	0	0	0.00%	0.00%	0	0
Cranez	Operating Engineer	J	114.5	0	0	0.00%	0.00%	0	0
	Bricklayer	J	2,108	55	0	2.61%	0.00%	0	0
		A	621.5	509.5	0	81.98%	0.00%	0	0
	Laborer	J	1,293.50	1,052.50	0	81.37%	0.00%	0	0
Calvi Electric Co.	Electrician	J	40,007.50	7,973.5	830.5	19.93%	2.08%	552.5	3966.5
		A	8,527.5	1,198	0	14.05%	0.00%	0	584
Lightning Prevention Systems	Electrician	J	197	0	0	0.00%	0.00%	0	0
	Roofer	F	1,077	0	0	0.00%	0.00%	0	0
		J	3,886.5	556	0	14.31%	0.00%	0	290
		A	1,873	167	0	8.92%	0.00%	0	0
EDA Contractors, Inc.	Carpenter	F	1,059	355	0	33.52%	0.00%	0	0
		J	384	224	0	58.33%	0.00%	0	0
		A	24	0	0	0.00%	0.00%	0	0
								0	0
Borrelli Steel Fabricators	Ironworker	F	272	0	0	0.00%	0.00%	0	0
		J	184	0	0	0.00%	0.00%	0	0
		A	208	0	0	0.00%	0.00%	0	0
	Ironworker	F	32	0	0	0.00%	0.00%	0	8
XLE Metals		J	480	24	0	5.00%	0.00%	8	0
		F	1,898	0	0	0.00%	0.00%	0	0
	Ironworker	J	5,306	0	30	0.00%	0.57%	0	0
								0	0
Riggs Distler	Electrician	J	14,448.50	1,505.50	0	10.42%	0.00%	0	2,036
	Carpenter	J	2,053	0	0	0.00%	0.00%	130.5	413
		A	412	206.5	0	47.04%	0.00%	0	0
	Operating Engineer	J	2,553.50	0	0	0.00%	0.00%	0	0
CJ Drilling, Inc.	Laborer	J	4,502.50	2,470.50	0	54.87%	0.00%	519.5	163
	Operating Engineer	J	165	110	0	66.67%	0.00%	0	0
	Laborer	J	118	0	0	0.00%	0.00%	0	0
	Ironworker	F	473	0	0	0.00%	0.00%	0	0
H. Barron Iron Works, Inc.		J	364	0	0	0.00%	0.00%	138	129
		A	96	0	0	0.00%	0.00%	138	129
	Laborer	J	138	138	0	100.00%	0.00%	0	121

CONTRACTOR	Trade	Class	Total Work Hours	Total Minority W/H	Total Women W/H	Total % of Min. W/H	Total % of Women W/H	Hours for Camden City Residents	Hours for Camden County Residents
B.J. McGlone	Carpenter	F	1,078	0	0	0.00%	0.00%	0	0
		J	1,487	0	0	0.00%	0.00%	0	0
		A	1,197	361	0	30.16%	0.00%	0	41
	Laborer	F	26	0	0	0.00%	0.00%	0	0
		J	122	40	0	32.79%	0.00%	0	0
		A	8	52	0	66.67%	0.00%	0	0
	Taper	J	181	16	0	8.84%	0.00%	0	0
R.A. Kennedy	Glaziers	F	6,512.5	0.00	0	0.00%	0.00%	0	0
		J	16,579	2,838.5	0	17.12%	0.00%	0	3,516
Guthrie Glass & Mirror	Glaziers	J	646	602	377	93.19%	58.36%	0	0
		A	209.00	209.00	0	100.00%	0.00%	0	0
Independence Fire Sprinkler Co.	Sprinkler Fitter	F	264	0	0	0.00%	0.00%	0	0
		J	644	192	0	30.00%	0.00%	0	256
Warren Lightning Rod	Electrician	J	14	14	0	100.00%	0.00%	0	0
The Gillespie Group	Flooring	F	283	0	0	0.00%	0.00%	0	0
		J	1,373	0	0	0.00%	0.00%	0	0
		A	662	350	0	52.87%	0.00%	0	0
AMC Fire Sprinkler Co.	Sprinkler Fitter	J	1,917	600	0	31.30%	0.00%	352	0
Comstar Technologies									
J.W. Carrigan	Electrician	F	1,514	0	0	0.00%	0.00%	0	0
		J	3,356	0	184	0.00%	5.48%	0	0
Budget Maintenance Concrete	Bricklayer	F	106	0	0	0.00%	0.00%	0	0
		J	132.25	0	0	0.00%	0.00%	0	0
	Laborer	J	496.25	269.5	0	54.31%	0.00%	0	0
	Mason	J	208.75	0	0	0.00%	0.00%	0	0
Otis Elevator	Elevator	J	838.5	0	0	0.00%	0.00%	0	0
		A	1	661.25	0	0.00%	0.00%	0	0
Schnell Contracting Systems	Carpenter	J	18	2	0	11.11%	0.00%	0	0
Metropolitan Contract Carpets	Flooring	F	5	0	0	0.00%	0.00%	0	0
		J	145	92	0	63.45%	0.00%	0	0
		A	84	0	0	0.00%	0.00%	0	0
North Star Signs									
Global Installation Resources	Carpenter	F	72	0	0	0.00%	0.00%	0	0
		J	68	68	0	100.00%	0.00%	0	0
Apex Services	Ironworker	J	1814	424	0	23.37%	0.00%	0	0
		A	16	0	0	0.00%	0.00%	0	0
	Laborer	J	2,105	220	0	10.45%	0.00%	0	0
TOTALS			617,537	104,289	14,444	16.89%	2.34%	11,020	38,642

PROJECT: Camden Office Tower

MONTH: July 2019

MONTHLY OUTREACH REPORT - JULY 2019

Contractor Name	Trade or Craft	Classification	Cumulative Work Hours			Cum % of W/H		Camden City Hours	Camden County Hours	Other NJ Counties Hours
			Total Work Hours	Min Hours	Women Hours	% of Min W/H	% of Wom W/H			
AP Construction	Dockbuilder	J	614.0	0.0	0.0	0.00%	0.00%			
		AP	32.0	0.0	0.0	0.00%	0.00%			
	OE	J	2,810.0	634.0	0.0	22.56%	0.00%			
	Laborers	F	330.0	0.0	0.0	0.00%	0.00%			
		J	3,481.5	552.0	0.0	15.86%	0.00%			
	Mason	J	21.0	21.0	0.0	100.00%	0.00%			
	Carpenter	AP	8.0	0.0	0.0	0.00%	0.00%			
	Teamster	J	279.0	6.0	0.0	2.15%	0.00%			
Subcontractor Total			7,575.5	1,213.0	0.0	16.01%	0.00%	603.5	977.0	5,032.5
Apex Services	Laborers	J	64.0	0.0	0.0	0.00%	0.00%			
	Ironworker	J	128.0	56.0	0.0	43.75%	0.00%			
	O	AP	8.0	0.0	0.0	0.00%	0.00%			
Subcontractor Total			200.0	56.0	0.0	28.00%	0.00%	40.0	16.0	24.0
Barrier Cable	Laborer	J	126.0	0.0	0.0	0.00%	0.00%			
Subcontractor Total			126.0	0.0	0.0	0.00%	0.00%	0.0	0.0	126.0
Bergen Sign	Sheetmetal	J	983.0	32.0	0.0	3.26%	0.00%			
Subcontractor Total			983.0	32.0	0.0	3.26%	0.00%	0.0	336.0	583.0
Berkel and Company	IW	J	582.0	327.0	0.0	56.19%	0.00%			
	Dockbuilder	J	3,533.0	0.0	0.0	0.00%	0.00%			
		AP	958.0	697.0	0.0	72.76%	0.00%			
	OE	J	3,886.0	504.0	0.0	12.97%	0.00%			
			8,959.0	1,528.0	0.0	17.06%	0.00%	363.5	453.5	2,958.5
Budget Maintenance	Mason	J	166.0	0.0	0.0	0.00%	0.00%			
	Laborer	F	193.5	0.0	0.0	0.00%	0.00%			
		J	194.0	0.0	0.0	0.00%	0.00%			
Subcontractor Total			553.5	0.0	0.0	0.00%	0.00%	0.0	0.0	0.0
C. J. Schmidt	Plumbers	F	228.0	0.0	0.0	0.00%	0.00%			
		J	7,200.0	344.0	16.0	4.78%	0.22%			
		AP	2,273.0	320.0	432.0	14.08%	19.01%			
	Laborers	J	576.0	552.0	0.0	95.83%	0.00%			
		AP	80.0	80.0	0.0	100.00%	0.00%	24.0	8,139.0	2,282.0
Subcontractor Total			10,357.0	1,296.0	448.0	12.51%	4.33%	24.0	8,139.0	2,282.0

MONTHLY OUTREACH REPORT - JULY 2019

Contractor Name	Trade or Craft	Classification	Cumulative Work Hours			Cum % of W/H		Camden City Hours	Camden County Hours	Other NJ Counties Hours
			Total Work Hours	Min Hours	Women Hours	% of Min W/H	% of Wom W/H			
Calvi Electric	Electrician	F	11,497.5	2,290.0	0.0	19.92%	0.00%			
		J	59,502.5	14,459.0	3,004.5	24.30%	5.05%			
		AP	14,786.0	1,330.0	0.0	8.99%	0.00%			
Subcontractor Total			85,786.0	18,079.0	3,004.5	21.07%	3.50%	2,198.0	18,303.0	60,629.0
Cirignano Contracting	Painting	F	738.0	0.0	0.0	0.00%	0.00%			
		J	8,816.0	1,462.5	0.0	16.59%	0.00%			
		AP	3,763.5	1,251.0	0.0	33.24%	0.00%			
Subcontractor Total			13,317.5	2,713.5	0.0	20.38%	0.00%	1,149.0	1,797.0	7,112.5
Component Assembly	Carpenter	F	9,829.0	2,136.0	0.0	21.73%	0.00%			
		J	72,275.0	12,153.0	0.0	16.81%	0.00%			
		AP	17,031.0	8,360.0	4,320.0	49.09%	25.37%			
Subcontractor Total			99,135.0	22,649.0	4,320.0	22.85%	4.36%	2,223.0	11,832.0	58,188.0
Dan Lepore & Sons	Bricklayer	J	670.0	0.0	0.0	0.00%	0.00%			
		AP	152.0	152.0	0.0	100.00%	0.00%			
		J	48.0	0.0	0.0	0.00%	0.00%			
	Carpenter	J	288.0	0.0	0.0	0.00%	0.00%			
		AP	32.0	32.0	0.0	100.00%	0.00%			
		J	726.0	454.0	0.0	62.53%	0.00%			
	Tile	J	56.0	0.0	0.0	0.00%	0.00%			
		AP	330.0	0.0	0.0	0.00%	0.00%			
			2,302.0	638.0	0.0	27.72%	0.00%	0.0	504.0	752.0
Subcontractor Total			2,302.0	638.0	0.0	27.72%	0.00%			
EDA Contractors	Roofer	F	1,020.5	76.0	0.0	7.45%	0.00%			
		J	8,017.0	2,501.0	0.0	31.20%	0.00%			
		AP	2,793.5	1,002.0	0.0	35.87%	0.00%			
Subcontractor Total			11,831.0	3,579.0	0.0	30.25%	0.00%	144.5	1,944.0	2,065.0
Epic Interiors	Carpenter	F	1,416.0	0.0	0.0	0.00%	0.00%			
		J	6,247.5	164.0	0.0	2.63%	0.00%			
		AP	3,120.0	583.0	0.0	18.69%	0.00%			
	Laborer	F	80.0	16.0	0.0	20.00%	0.00%			
		J	207.5	162.5	0.0	78.31%	0.00%			
		AP	16.0	16.0	0.0	100.00%	0.00%			
Subcontractor Total			11,087.0	941.5	0.0	8.49%	0.00%	766.0	2,412.5	6,542.5
Falasca Mechanical	Plumber	F	6,689.0	67.0	0.0	1.00%	0.00%			
		J	13,639.0	2,092.0	0.0	15.34%	0.00%			
		AP	3,374.8	96.0	536.5	2.84%	15.90%			
Subcontractor Total			23,702.8	2,255.0	536.5	9.51%	2.26%	830.0	3,117.5	12,489.0

MONTHLY OUTREACH REPORT - JULY 2019

Contractor Name	Trade or Craft	Classification	Cumulative Work Hours			Cum % of W/H		Camden City Hours	Camden County Hours	Other NJ Counties Hours
			Total Work Hours	Min Hours	Women Hours	% of Min W/H	% of Wom W/H			
Jenkintown Building Services	Window Cleaner	J	18.0	18.0	0.0	100.00%	0.00%	6.0	0.0	0.0
Subcontractor Total			18.0	18.0	0.0	100.00%	0.00%			
Kay & Sons, LLC	Carpenter	F	96.0	0.0	96.0	0.00%	100.00%			
		J	1,438.0	286.0	0.0	19.89%	0.00%			
		AP	103.0	0.0	0.0	0.00%	0.00%			
Subcontractor Total			1,637.0	286.0	96.0	17.47%	5.86%	110.0	0.0	104.0
LSN Contractors	Carpenter	F	331.0	0.0	0.0	0.00%	0.00%			
		J	1,409.0	224.0	0.0	15.90%	0.00%			
		AP	652.5	0.0	0.0	0.00%	0.00%			
Subcontractor Total			2,392.5	224.0	0.0	9.36%	0.00%	0.0	137.0	608.0
L. Feriozzi Concrete Co.	OE	J	3,661.5	0.0	0.0	0.00%	0.00%			
	Carpenter	F	2,623.0	0.0	0.0	0.00%	0.00%			
		J	5,361.5	0.0	0.0	0.00%	0.00%			
		AP	804.0	0.0	0.0	0.00%	0.00%			
	Finisher	F	604.5	0.0	0.0	0.00%	0.00%			
		J	6,652.5	1,292.5	0.0	19.43%	0.00%			
		AP	1,338.0	0.0	0.0	0.00%	0.00%			
	Laborers	F	150.0	150.0	0.0	100.00%	0.00%			
		J	3,657.5	2,675.5	0.0	73.15%	0.00%			
	Teamster	J	126.0	0.0	0.0	0.00%	0.00%			
	Ironworker	J	2,828.0	643.5	0.0	22.75%	0.00%			
		AP	24.0	0.0	0.0	0.00%	0.00%			
Subcontractor Total			27,830.5	4,761.5	0.0	17.11%	0.00%	804.5	1,150.0	24,348.5
Lincom	Electrician	F	4,132.0	454.0	0.0	10.99%	0.00%			
		J	8,771.5	1,054.0	0.0	12.02%	0.00%			
		AP	2,731.0	1,082.0	1,082.0	39.62%	39.62%			
Subcontractor Total			15,634.5	2,590.0	1,082.0	16.57%	6.92%	0.0	4,088.0	9,679.0
Metropolitan Contract Carpet	Floor Layer	F	565.0	0.0	0.0	0.00%	0.00%			
		J	5,110.0	304.0	0.0	5.95%	0.00%			
		AP	1,494.0	0.0	224.0	0.00%	14.99%			
Subcontractor Total			7,169.0	304.0	224.0	4.24%	3.12%	0.0	985.0	3,519.0
Moretrench	OE	J	136.0	0.0	0.0	0.00%	0.00%			
Subcontractor Total			136.0	0.0	0.0	0.00%	0.00%	0.0	0.0	0.0

MONTHLY OUTREACH REPORT - JULY 2019

			Cumulative Work Hours				Cum % of W/H		Camden City Hours	Camden County Hours	Other NJ Counties Hours
Contractor Name	Trade or Craft	Classification	Total Work Hours	Min Hours	Women Hours	% of Min W/H	% of Wom W/H				
National Glass & Metal Co.	Glaziers	F	2,989.5	0.0	0.0	0.00%	0.00%				
		J	27,983.5	4,558.0	2,119.0	16.29%	7.57%				
		AP	5,322.5	1,459.0	0.0	27.41%	0.00%				
			36,295.5	6,017.0	2,119.0	16.58%	5.84%	2,163.5	1,858.5	3,766.5	
Parson Associates	Electrician	F	24.0	0.0	0.0	0.00%	0.00%				
		J	54.0	0.0	0.0	0.00%	0.00%				
		AP	71.0	0.0	0.0	0.00%	0.00%				
			149.0	0.0	0.0	0.00%	0.00%	0.0	75.0	71.0	
Roman Mosaic and Tile	Tile	F	1,100.0	0.0	0.0	0.00%	0.00%				
		J	10,263.0	456.0	0.0	4.44%	0.00%				
		AP	464.0	464.0	0.0	100.00%	0.00%				
			11,827.0	920.0	0.0	7.78%	0.00%	0.0	7652.0	1368.0	
S.S. Gill Company	Mason	J	126.0	0.0	0.0	0.00%	0.00%				
		AP	28.0	0.0	0.0	0.00%	0.00%				
	Laborer	J	108.5	0.0	0.0	0.00%	0.00%				
			262.5	0.0	0.0	0.00%	0.00%	0.0	117.5	128.0	
Safway Services	Operating Engineers	J	4,853.5	0.0	1,406.5	0.00%	28.98%				
		F	42.5	0.0	0.0	0.00%	0.00%				
		J	921.5	16.0	241.5	1.74%	26.21%				
		F	172.5	0.0	0.0	0.00%	0.00%				
	Carpenter	J	174.5	19.5	0.0	11.17%	0.00%				
			6,164.5	35.5	1,648.0	0.58%	26.73%	0.0	1900.0	3660.5	
Sealant Technology	Carpenter	J	438.0	438.0	0.0	100.00%	0.00%				
		AP	131.0	106.0	0.0	80.92%	0.00%				
			569.0	544.0	0.0	95.61%	0.00%	99.0	288.0	25.0	
Sealing Concepts	Carpenter	J	412.0	0.0	0.0	0.00%	0.00%				
			412.0	0.0	0.0	0.00%	0.00%	0.0	366.0	8.0	
Schindler Elevator	Elevator	F	3,544.0	0.0	0.0	0.00%	0.00%				
		J	3,098.0	0.0	0.0	0.00%	0.00%				
		AP	5,227.0	0.0	0.0	0.00%	0.00%				
			11,869.0	0.0	0.0	0.00%	0.00%	0.0	3,094.0	2,173.0	
Schnell Contracting	Carpenter	J	2,263.0	1,667.0	0.0	73.66%	0.00%				
	Laborer	J	159.0	159.0	0.0	100.00%	0.00%				
	Mason	J	8.0	8.0	0.0	100.00%	0.00%				
	Roofer	J	8.0	0.0	0.0	0.00%	0.00%	0.0	0.0	0.0	1,576.0
			2,438.0	1,834.0	0.0	75.23%	0.00%				

MONTHLY OUTREACH REPORT - JULY 2019

Contractor Name	Trade or Craft	Classification	Cumulative Work Hours			Cum % of W/H		Camden City Hours	Camden County Hours	Other NJ Counties Hours
			Total Work Hours	Min Hours	Women Hours	% of Min W/H	% of Wom W/H			
Shore Building Contractors, Inc.	Carpenter	F	32.0	0.0	0.0	0.00%	0.00%			
		AP	32.0	0.0	0.0	0.00%	0.00%			
Subcontractor Total			64.0	0.0	0.0	0.00%	0.00%	0.0	0.0	0.0
Skyline Fall Protection	Laborer	J	118.0	0.0	0.0	0.00%	0.00%			
		AP	58.0	0.0	0.0	0.00%	0.00%			
Subcontractor Total			176.0	0.0	0.0	0.00%	0.00%	0.0	0.0	0.0
Thomas Company	Roofer	J	375.0	16.0	0.0	4.27%	0.00%			
		AP	62.0	62.0	0.0	100.00%	0.00%			
	Sheetmetal	J	252.0	0.0	0.0	0.00%	0.00%			
	Ironworker	J	577.0	0.0	0.0	0.00%	0.00%			
Subcontractor Total			1,266.0	78.0	0.0	5.16%	0.00%	0.0	59.0	165.0
Tri-State Construction, Inc.	Carpenter	F	7.0	0.0	0.0	0.00%	0.00%			
	Finisher	F	16.0	16.0	0.0	100.00%	0.00%			
		J	33.0	12.0	0.0	36.36%	0.00%			
	Laborer	F	32.0	8.0	0.0	25.00%	0.00%			
		J	55.0	55.0	0.0	100.00%	0.00%			
	Operator	J	18.5	0.0	0.0	0.00%	0.00%			
Subcontractor Total			161.5	91.0	0.0	56.35%	0.00%	0.0	24.0	116.5
AIMM, Inc.	Carpenter	F	442.0	0.0	0.0	0.00%	0.00%			
		J	1,755.0	0.0	0.0	0.00%	0.00%			
		AP	499.0	112.0	156.0	22.44%	31.26%			
Subcontractor Total			2,696.0	112.0	156.0	4.15%	5.79%	0.0	296.0	1,731.0
Air Distribution	Sheetmetal	F	3,916.5	0.0	0.0	0.00%	0.00%			
		J	7,793.0	1,961.5	0.0	25.17%	0.00%			
		AP	5,794.5	1,051.5	80.0	18.15%	1.38%			
Subcontractor Total			17,504.0	3,013.0	80.0	17.21%	0.46%	0.0	4,223.0	3,271.0
AbateTech	Laborer	J	579.0	551.0	0.0	95.16%	0.00%			
Subcontractor Total			579.0	551.0	0.0	95.16%	0.00%	0.0	0.0	579.0
Accurate Insulation	Insulator	J	560.0	0.0	0.0	0.00%	0.00%			
Subcontractor Total			560.0	0.0	0.0	0.00%	0.00%	0.0	0.0	0.0
B&B Hi-Tech Solutions	OE	J	104.0	0.0	0.0	0.00%	0.00%			
Subcontractor Total			104.0	0.0	0.0	0.00%	0.00%	0.0	0.0	104.0
Boulevard Fence and Ironworks	Laborer	J	8.0	0.0	0.0	0.00%	0.00%			
	Ironworker	J	8.0	0.0	0.0	0.00%	0.00%			
Subcontractor Total			16.0	0.0	0.0	0.00%	0.00%	0.0	0.0	0.0

MONTHLY OUTREACH REPORT - JULY 2019											
Contractor Name	Trade or Craft	Classification	Cumulative Work Hours			Cum % of W/H		Camden City Hours	Camden County Hours	Other NJ Counties Hours	
			Total Work Hours	Min Hours	Women Hours	% of Min W/H	% of Wom W/H				
Camden Mechanical	Sheetmetal	F	3,426.0	0.0	0.0	0.00%	0.00%				
		J	9,262.8	2,038.5	0.0	22.01%	0.00%				
		AP	2,930.3	318.5	0.0	10.87%	0.00%				
Subcontractor Total			15,619.0	2,357.0	0.0	15.09%	0.00%	504.0	3,864.0	8,367.0	
City Maintenance Services, LLC	Laborer	J	1,588.0	751.0	1,012.0	47.29%	63.73%				
			1,588.0	751.0	1,012.0	47.29%	63.73%	226.0	64.0	32.0	
	Subcontractor Total										
Coastal Installations	Carpenter	F	24.0	0.0	0.0	0.00%	0.00%				
		J	24.0	0.0	0.0	0.00%	0.00%				
		AP	32.0	0.0	0.0	0.00%	0.00%				
Subcontractor Total			80.0	0.0	0.0	0.00%	0.00%	0.0	8.0	72.0	
Concrete Cutting Systems	Laborer	J	224.0	0.0	0.0	0.00%	0.00%				
			224.0	0.0	0.0	0.00%	0.00%	0.0	32.0	192.0	
	Subcontractor Total										
Copeland Surveying	Carpenter	F	64.5	0.0	0.0	0.00%	0.00%				
		J	58.5	0.0	0.0	0.00%	0.00%				
		AP	6.0	0.0	0.0	0.00%	0.00%				
Subcontractor Total			129.0	0.0	0.0	0.00%	0.00%	0.0	116.5	12.5	
CPR Furniture Installation	Carpenter	F	499.0	64.0	0.0	12.83%	0.00%				
		J	1,990.0	560.5	0.0	28.17%	0.00%				
		AP	1,024.0	339.5	0.0	33.15%	0.00%				
Subcontractor Total			3,513.0	964.0	0.0	27.44%	0.00%	0.0	242.5	1,148.0	
E&R Erectors	Ironworker	F	12,806.0	305.0	0.0	2.38%	0.00%				
		J	36,787.0	15,902.0	0.0	43.23%	0.00%				
		AP	386.5	386.5	0.0	100.00%	0.00%				
	Operating Engineers	J	533.5	0.0	0.0	0.00%	0.00%				
Subcontractor Total			50,513.0	16,593.5	0.0	32.85%	0.00%	2,482.0	7,809.0	36,299.5	
Integrated Automation Systems	Electrician	F	1,784.0	0.0	0.0	0.00%	0.00%				
		J	1,784.0	0.0	64.0	0.00%	3.59%				
			3,568.0	0.0	64.0	0.00%	1.79%	0.0	552.0	0.0	
Subcontractor Total											
Ion Electrical	Electrician	F	994.0	994.0	0.0	100.00%	0.00%				
		J	793.0	0.0	0.0	0.00%	0.00%				
		AP	522.0	0.0	0.0	0.00%	0.00%				
Subcontractor Total			2,309.0	994.0	0.0	43.05%	0.00%	0.0	854.0	1,255.0	

MONTHLY OUTREACH REPORT - JULY 2019

Contractor Name	Trade or Craft	Classification	Cumulative Work Hours				Cum % of W/H		Camden City Hours	Camden County Hours	Other NJ Counties Hours
			Total Work Hours	Min Hours	Women Hours	% of Min W/H	% of Wom W/H				
J. L. Erectors	Ironworker	F	1,065.5	0.0	0.0	0.00%	0.00%				
		J	13,190.0	2,437.0	568.5	18.48%	4.31%				
		AP	1,402.0	109.0	0.0	7.77%	0.00%				
	Mason	F	601.0	0.0	0.0	0.00%	0.00%				
J		1,767.0	0.0	0.0	0.00%	0.00%					
Subcontractor Total	Laborers	J	2,859.0	891.0	0.0	31.16%	0.00%				
			20,884.5	3,437.0	568.5	16.46%	2.72%	399.0	10,455.0	9,090.0	
			187.5	0.0	0.0	0.00%	0.00%				
	Kane Communications	Electrician	J	210.0	0.0	0.0	0.00%	0.00%			
			397.5	0.0	0.0	0.00%	0.00%	0.0	101.5	288.0	
Subcontractor Total	Electrician	F	4.0	0.0	0.0	0.00%	0.00%				
			4.0	0.0	0.0	0.00%	0.00%	0.0	0.0	0.0	
			100.0	17.0	0.0	17.00%	0.00%				
	Lightning Prevention Systems	J	100.0	17.0	0.0	17.00%	0.00%				
			8.0	8.0	0.0	100.00%	0.00%				
Subcontractor Total	Window Cleaner		8.0	8.0	0.0	100.00%	0.00%				
			107.0	0.0	0.0	0.00%	0.00%				
		J	223.0	0.0	0.0	0.00%	0.00%				
	Neil Sullivan Associates	Plumbers	AP	16.0	0.0	0.0	0.00%	0.00%			
			346.0	0.0	0.0	0.00%	0.00%	0.0	0.0	322.0	
Subcontractor Total	NextGen Security, LLC	Electrician	F	331.3	0.0	0.0	0.00%	0.00%			
			J	122.5	0.0	0.0	0.00%	0.00%			
			453.8	0.0	0.0	0.00%	0.00%	0.0	0.0	0.0	
	PBA Construction	Ironworker	F	2,304.0	0.0	0.0	0.00%	0.00%			
		J	2,283.0	389.0	0.0	17.04%	0.00%				
Subcontractor Total		AP	734.0	253.0	0.0	34.47%	0.00%				
			5,321.0	642.0	0.0	12.07%	0.00%	103.0	1,801.0	3,173.0	
			187.0	84.0	0.0	44.92%	0.00%				
	Restaurant Ventilation Design	Sheetmetal	J	237.5	32.0	0.0	13.47%	0.00%			
		AP	123.0	24.0	0.0	19.51%	0.00%				
Subcontractor Total			547.5	140.0	0.0	25.57%	0.00%	0.0	286.5	149.0	
			1,078.0	0.0	0.0	0.00%	0.00%				
			J	1,264.0	634.0	165.0	50.16%	13.05%			
	Roma Steel	Ironworker	AP	232.0	72.0	156.0	31.03%	67.24%			
			2,574.0	706.0	321.0	27.43%	12.47%	666.0	100.0	1,181.0	
Subcontractor Total	Sons of Steel	Ironworker	F	688.0	404.0	0.0	58.72%	0.00%			
			J	1,226.0	257.5	0.0	21.00%	0.00%			
			AP	899.0	398.0	0.0	44.27%	0.00%			
	Subcontractor Total			2,813.0	1,059.5	0.0	37.66%	0.00%	636.0	0.0	2,177.0
			J	40.0	0.0	0.0	0.00%	0.00%	0.0	0.0	0.0
Yedco	Carpenter			40.0	0.0	0.0	0.00%	0.00%			

MONTHLY OUTREACH REPORT - JULY 2019										
Contractor Name	Trade or Craft	Classification	Cumulative Work Hours			Cum % of W/H		Camden City Hours	Camden County Hours	Other NJ Counties Hours
			Total Work Hours	Min Hours	Women Hours	% of Min W/H	% of Wom W/H			
Viking Erectors	Ironworker	F	9,540.0	0.0	0.0	0.00%	0.00%			
		J	11,543.0	1,732.0	0.0	15.00%	0.00%			
		AP	8,853.0	1,402.0	0.0	15.84%	0.00%			
	Operating	J	1,480.0	19.0	19.0	1.28%	1.28%			
Subcontractor Total			31,416.0	3,153.0	19.0	10.04%	0.06%	1,566.5	4,375.0	11,866.0

PROJECT TOTAL			632,964.6	120,393.1	15,698.5	19.02%	2.48%	19,512.0	118,989.5	320,203.6
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